



Maine Campus
100 Larrabee Road
Westbrook ME 04092

(207) 591-4141
FAX (207) 591-4460
infowbme@spatech.edu

Ipswich Campus
126 High Street
Ipswich, MA 01938

(978) 356-0414
FAX (978) 356-8948
infoipma@spatech.edu

Plymouth Campus
59 Industrial Park Road
Plymouth, MA 02360

(508) 747-3130
FAX (508) 747-2925
infopima@spatech.edu

Westborough Campus
227 Turnpike Road
Suite 1
Westborough, MA 01581
(508) 836-8864
FAX (508) 366-8425
infowema@spatech.edu

Massachusetts State Disclosures

Per the Office of the Attorney General for Commonwealth of Massachusetts 940 CMR 31.05 the following disclosures are required for all prospective students.

Additionally, the DPL regulations require a link to the licensure page so you can confirm the license status of the school. The link is located at:

<https://elicensing.state.ma.us/CitizenAccess/SearchaLicense.htm>

Graduate and Placement Rates

Per the Office of the Attorney General for the Commonwealth of Massachusetts 940 CMR 31.05 this rate is defined by the number of students who obtained full time (at least 32 hours per week) and non-temporary employment in the field of study during the latest two calendar years for which the school has obtained verification, divided by the number of all students graduating from the program during the latest two calendar years. This rate is determined within 180 days from the end of the calendar year.

Please note, this rate is calculated differently than the placement rates that are required to be disclosed by our accrediting agency (NACCAS) or by the Federal Gainful Employment calculation. NACCAS recognizes that the massage, spa and skin care occupations are not typical 40 hour a week professions. In fact, massage therapists would run the risk of repetitive stress injuries if they worked 32 hours a week. Therefore, the NACCAS calculation produces a very different result than a calculation that only recognizes workers in jobs that exceed 32 hours a week.

Per the Department of Labor, most massage therapists work part time. Because therapists work by appointment in most cases, their schedules and the number of hours worked each week vary considerably. Additional information may be found at the U.S. Bureau of Labor Statistics website.

<http://www.bls.gov/ooh/healthcare/massage-therapists.htm>

<http://www.bls.gov/ooh/personal-care-and-service/skincare-specialists.htm>

Massage, Polarity and Aesthetics are non-traditional professions with employment of less than 32 hours a week to avoid injury. Additionally, the clear majority of graduates may work part-time in multiple settings and change employment with seasonal work in tourist locations or for other lifestyle reasons. Since most professionals in this field work less than 32 hours a week and may not meet the qualification as full-time, continually employed as defined in 940 CMR 31.05, and due to the difficulty in accurately tracking employment due to the transient nature of the profession, the school is unable to determine with certainty, statistics for graduates over this timeframe. There is no mandate for the graduates to respond to surveys as part of their licensing, student loans or any other legal requirements for them to be responsive to requests for employment information, so past survey results beyond initial employment and over a 2-year period makes any data collected sparse and relatively inaccurate. Therefore, the school is unable to track or report this metric with any degree of

accuracy and, to avoid reporting inaccurate information based on the state requirements, the school reports that 0% of our students meet the 32 hours per week standard for inclusion in the report.

Students or prospective students may request the data substantiating the school's graduation and total placement rates. This data will be de-identified as necessary for compliance with state or federal law.

2 Year Graduation Rate, Full-Time 32 Hours/Week Placement and Total based on MA AGO formula for calendar years (2016/2017)

Ipswich Campus		Based on All Enrolled 1/1/2016-12/31/2017			
Program Name	Graduated	Grand Total	Graduation Rate	Full-Time (32 Hours/Wk) Placement Rate	
**300 hr Aesthetics	1	1	100%	0%	
**600 hr Aesthetics	11	17	65%	0%	
**650 Therapeutic Massage	31	37	84%	0%	
**770 Holistic Massage	40	49	82%	0%	
**Polarity Career Program	9	10	90%	0%	

Plymouth Campus		Based on All Enrolled 1/1/2016-12/31/2017			
Program Name	Graduated	Grand Total	Graduation Rate	Full-Time (32 Hours/Wk) Placement Rate	
*300 hr Aesthetic Program	18	20	90%	0%	
*600 Hour Aesthetics	123	177	69%	0%	
*650 Therapeutic Massage	46	66	70%	0%	
*770 Holistic Massage	20	28	71%	0%	
*Polarity Career Program	4	4	100%	0%	

Westborough Campus		Based on All Enrolled 1/1/2016-12/31/2017			
Program Name	Graduated	Grand Total	Graduation Rate	Full-Time (32 Hours/Wk) Placement Rate	
**650 Therapeutic Massage 2/16-	19	34	56%	0%	
**770 Holistic Massage 2/16-	21	38	55%	0%	
*300 Hour Aesthetics 6/12-	18	20	90%	0%	
*600 Hour Aesthetics 1/1/17 -	82	121	68%	0%	

For comparison, the NACCAS completion and placement rate is for a one-year period based on the number of students who were expected to graduate during that time and of those students

who graduated, how many of them are working either full or part time. This methodology has been approved by the US Department of Education as a valid measurement of completion and placement in the massage and aesthetics industries.

Total Rate

According to the Office of the Attorney General for the Commonwealth of Massachusetts 940 CMR 31.05 this rate is the product of the graduate placement rate and the graduation rate. The total rate shall be determined within 180 days from the end of the calendar year. NACCAS accreditation does not require this calculation.

Since the school placement rate for employment of at least 32 hours a week continual employment cannot be verified with accuracy, the school reports zero, due to the part-time and transient nature of the work, the product of the graduation rate and placement rate is zero.

Students or prospective students may request the data substantiating the school's graduation and total placement rates. This data will be de-identified as necessary for compliance with state or federal law.

Placement Assistance

Employment Information: Spa Tech Institute trains individuals to work in the field of massage therapy, skincare, spa services and polarity therapy. In many states, including Massachusetts massage therapy and aesthetics are "licensed" professions. The school can help to provide information to students who are interested in working in states other than Massachusetts as well. The school offers career placement assistance, but no school can guarantee job placement or a specific salary. The school maintains a Job Portal where employers post jobs. <https://spatech.school-jobportal.com/>

Massage therapists and aestheticians are licensed by the Commonwealth of Massachusetts Division of Professional Licensure. Additional information is available at the following links.

<http://www.mass.gov/ocabr/licensee/dpl-boards/hd/regulations/rules-and-regs/>

<http://www.mass.gov/ocabr/licensee/dpl-boards/mt/>

Polarity therapy is not licensed by the state but is under the jurisdiction of the towns.

Massachusetts Massage Therapy Licensure Requirements and Additional Costs

The qualifications for licensure as a massage therapist include:

- (1) A high school diploma, GED or equivalent;
- (2) Graduation from a state licensed massage school;
- (3) Completion of a course of study of at least 650 classroom hours;
- (4) A Criminal Background Check and Sexual Offender Registry Check (CORI/SORI).

Please note, The Massage Board has received certification by the Criminal History Systems Board (ID# MAREG G) to access data about convictions and pending criminal cases. As part of the licensure application the Board will conduct criminal background checks for conviction, non-conviction, and pending criminal case information only, on an ongoing basis. A criminal conviction may, but not always, disqualify you from licensure (or later license renewal). Other

Federal and professional records may also be checked. The Board will not deny you a license (license renewal) based on criminal information prior to giving you an opportunity for a limited appearance before the Board. In the past, the Board has refused to rule on questions of eligibility prior to the completion of a program, thereby leaving the potential student in the position of having to seek outside counsel as to the viability of attaining a license after graduation from a program. This only applies to licensing in Massachusetts.

(5) Licensed Massage Therapists must have appropriate liability insurance. (Approximate cost \$100-\$200)

(6) Currently, the Cost of Massage Therapy Licensure in the State of Massachusetts is \$225 but may be subject to change without notice.

Aesthetician Licensure Requirements and additional costs (subject to change)

Aesthetician - Type 7. A person who has successfully completed a course of at least three months, which course must have included at least 300 hours of professional training in an aesthetics school approved by the Board, may apply to the Board for examination and licensure as an aesthetician - Type 7. The applicant must file an application with the Board accompanied by required fees and pass a practical and written examination satisfactory to the Board. The license must be renewed on the date determined by the Board. These regulations are under review and may change in the future.

The fee for the exam and the license is approximately \$120 and \$68 respectively but are subject to change without notice.

Transfer of Credit

The transferability of credits is at the discretion of the school that the student is enrolling in. Spa Tech Institute is aware of no other schools that accept the transfer of its credits. However, the school does supply transcripts to other schools and states when formally requested. Students who have previously attended massage, aesthetics or polarity school or other institutions of higher education may apply for transfer credit per the policy published in the school's catalog. Aesthetics transfer credits must be approved by the MA Board of Cosmetology and Barbering.

Buyers Right to Cancel

Spa Tech Institute's cancellation and settlement policy is disclosed in its entirety on the school's enrollment agreement. Prospective students have a minimum of 72 hours before the school will execute a fully completed enrollment agreement.

Loan Repayment

Many students use student loans to pay for school including federal financial aid and other in-house loans. In-house payment plans and loans are offered by the school. Consumers have the right to choose their lender. Students may choose to borrow money privately through a bank, credit union or other source of their choosing. Please read all loan paperwork very carefully and understand that private loans have no grace periods or deferral terms.

Students are responsible for repayment of student loans for all monies borrowed plus interest and any late fees. Students must repay any portion of the money borrowed to pay for the program, even if the student fails to complete the program. Failure to repay student loans is likely to have serious negative effect on credit and the borrower's ability to obtain future student loans.

Student Loan Default Rate

Category	Denominator	Numerator	Percent
Default	273	19	6.9%
Forbearance and Deferred	273	99	36%
Institutional Loans	273	25	9%
MA AGO Formula Non-repayment rate total			51.9%

The data in this table includes students from all campuses and programs. Therefore, it also contains data from the programs in our campus in Westbrook, Maine.

Spa Tech Institute's Federal 3 Year cohort default rate for the most recent reporting year as of 6/1 of the current year, is 6.9%. This student default rate is calculated by the US Department of Education cohort using their default rate formulas.

To find the most up to date information, go to the following link and search on Spa Tech Institute as the school name.

https://nslds.ed.gov/nslds/nslds_SA/defaultmanagement/search_cohort_CY_2014.cfm

Cost of Attendance

The cost of attendance in a program is the combination of tuition, books and supplies, and living expenses including transportation expense. Since programs vary by length, the living expenses are given in Monthly rather than total, so you can compute it based on the schedule you elect.

Ipswich

Program	Tuition	Books and Supplies	Sub Total	Monthly Living Expense*	
				Dependent or Independent living with parents	All Others (Independent or not living at home with parents)
300 hr Aesthetics	\$ 4,780	\$ 520	\$ 5,300	\$ 1,193.00	\$ 2,329.00
600 hr Aesthetics	\$ 9,550	\$ 959	\$ 10,188	\$ 1,193.00	\$ 2,329.00
650 Therapeutic Massage	\$ 11,750	\$ 1,066	\$ 12,816	\$ 1,193.00	\$ 2,329.00
770 Holistic Massage	\$ 12,925	\$ 1,330	\$ 14,255	\$ 1,193.00	\$ 2,329.00
Polarity Career Program	\$ 11,950	\$ 1,222	\$ 13,172	\$ 1,193.00	\$ 2,329.00

Plymouth

Program	Tuition	Books and Supplies	Sub Total	Monthly Living Expense*	
				Dependent or Independent living with parents	All Others (Independent or not living at home with parents)
300 hr Aesthetics	\$ 4,780	\$ 520	\$ 5,300	\$ 1,031.00	\$ 2,369.00
600 hr Aesthetics	\$ 9,550	\$ 638	\$ 10,188	\$ 1,031.00	\$ 2,369.00
650 Therapeutic Massage	\$ 11,750	\$ 1,066	\$ 12,816	\$ 1,031.00	\$ 2,369.00
770 Holistic Massage	\$ 12,925	\$ 1,293	\$ 14,218	\$ 1,031.00	\$ 2,369.00
Polarity Career Program	\$ 11,950	\$ 1,222	\$ 13,172	\$ 1,031.00	\$ 2,369.00

Westboro

Monthly Living Expense*

Program	Tuition	Books and Supplies	Sub Total	Dependent or Independent living with parents	All Others (Independent or not living at home with parents)
300 hr Aesthetics	\$ 4,780	\$ 520	\$ 5,300	\$1,230	\$1,736
600 hr Aesthetics	\$ 9,550	\$ 638	\$ 10,188	\$1,230	\$1,736
650 Therapeutic Massage	\$ 11,750	\$ 1,066	\$ 12,816	\$1,230	\$1,736
770 Holistic Massage	\$ 12,925	\$ 1,293	\$ 14,218	\$1,230	\$1,736
Polarity Career Program	\$ 11,950	\$ 1,222	\$ 13,172	\$1,230	\$1,736

* Monthly expense Room & Board, Personal and Transportation

Multiply this by the number of months in your schedule.

Median Months in the Program

Ipswich, MA

Program	Months
650 Therapeutic Massage	
Full-Time	6.5
Part-Time PM	11.8
Half-Time Morning	10.5
770 Holistic Massage	
Full-Time	8.1
Half time Morning	10.2
Part-Time PM	13
300 hr Aesthetics	
Full-Time	3.6
Half-Time Morning	3.9
600 hr Aesthetics	
Full-Time	7.2
Half-Time Morning	8.1
Part-Time PM	11.8

Westboro, MA

Program	Months
300 Hour Aesthetics	
Full Time	3.7
Half-Time Morning	6.3
Part-Time PM	3.8
*650 Therapeutic Massage - 6/12 -	
Full Time	6.4
Half-Time Morning	11.8
Part-Time PM	8.3
*Polarity Career Program - 6/12-	
FULL TIME	6.4
600 Hour Aesthetics	
Full Time	7.2
Half-Time Morning	11.7
Part-Time PM	8.2
770 Holistic Massage-6/12-2/16	
FULL TIME	8.1
Half-Time Morning	14
Part-Time PM	9.2

Plymouth MA

Program	Months
300 hr Aesthetic Program	
Full-Time	3.3
Part-Time PM	6.2
650 Therapeutic Massage	
FULL TIME	6.4
Half Time Morning	10.6
Part-Time PM	12
770 Holistic Massage	
FULL TIME	8.8
Half Time Morning	14.6
Part-Time PM	14.1
Polarity Career Program	
NA	NA
600 Hour Aesthetics	
FULL TIME	7.1
Half Time Morning	9.9
Part Time PM	11.4

By signing below I acknowledge receiving a copy of this information

Student Name: _____ Date ____/____/____ Time ____:____

Print Name: _____